

Minutes of Pre-Bid Meeting

Provision of Cloud Services for Disaster Recovery (DR) Punjab Skills Development Fund

Date: April 7, 2026

The pre-bid meeting for “Provision of Cloud Services for Disaster Recovery (DR)” was held on Tuesday, April 7, 2026, at 11:00 a.m. at PSDF Office, Lahore.

Agenda: Pre-Bid Meeting on Provision of Cloud Services for Disaster Recovery (DR) Punjab Skills Development Fund

Eight (8) bidders attended the pre-bid meeting:

1. Khazana Enterprises – Syed Khurram Aijaz
2. Jazz – Waleed Afridi
3. Zong CMPak – Muhammad Salman

Pre-Bid Meeting Summary

The Procurement & IT team provided an overview of the bidding document instructions and encouraged bidders to raise any questions or concerns. Below are the queries raised during the pre-bid meeting, along with responses from the PSDF team:

Representative from Jazz asked

Could you please confirm what type of backups you require VM-level backups or schema-level backups given the need for regular automated backups stored in a geographically separate data center?

Response (PSDF Team):

We required only VM Level backup.

Representative from Jazz asked

Could you please elaborate what do you mean by cloud server infrastructure ensures $\geq 99.982\%$ uptime through redundant power, cooling systems, and network paths?

Response (PSDF Team):

The cloud infrastructure is architected for high availability, providing at least 99.982% service uptime through redundant power feeds, backup cooling mechanisms, and multiple network connectivity paths to eliminate single points of failure.

Representative from Khazana Enterprises asked

Clarification Details



Committee Clarification Information



Clarification Question

This refers to your below clause 2.1.3-- Eligibility / Knock Down Criteria-- 6- Mandatory--Page 40 of 73 6: Services & Data must be hosted within Pakistan. Datacenter to be self - owned/leased and not third party/reseller As confirmed by committee kindly change it to: Bidding firms should have Tier III Design Primary (PR) and Disaster Recovery (DR) facilities, with at least one fully self-owned data center equipped with redundant power sources to ensure high availability and business continuity.

Response (PSDF Team):

The Certified Self Owned Data Center Should be geographically different location from PSDF Data Center.

Note:

We also informed you that bidders are required to submit the original hard copies of the bid security and the blacklisting affidavit to the procuring agency before the submission deadline. In addition, bidders must attach the scanned copies of the bid security and the affidavit in the technical envelope.



**On behalf of PSDF
Procurement**