



Skills For Success

Regional Manager South	Grade: 4
Job Reports to: Chief Operating Officer	Location: BWP
Level: Supervisory	Direct Reports: 4
Travel: Extensive	Indirect Reporting: HoDs of relevant departments

Last date to apply: 30th October 2020

Getting to know PSDF



i Our purpose-You will be part of the largest skills development fund in Pakistan. PSDF's purpose is to shape the future and well-being of our poor and vulnerable youth by giving them access to skills training of the highest standard so they can find sustainable employment and income-generating opportunities in Pakistan and beyond.

The impact we have created-PSDF started its operations in the 4 poorest districts of Punjab. Since 2016, the geographical remit has expanded to the entire 36 districts of Punjab. PSDF has trained almost 300,000 underprivileged youth across Punjab, which includes 180,000+ male and 110,000+ female graduates. These graduates have been trained in approximately 250 demand-driven and market relevant trades across 10 sectors.

Diversified and challenging team-At PSDF, our team constantly works in a fast paced and challenging environment and needs someone who can match and deliver at our pace. We are looking for a passionate and innately talented individual who can actively pursue and drive the agenda of PSDF and is always ready to take up new challenges.

How the Role looks like



i You will lead the delivery of PSDF's objectives and targets in the South cluster. This will include working closely with the Program Development & Partnerships and Monitoring & Evaluation teams in the South region of Punjab.

The main opportunities and challenges for this role are to

- Work closely with the Program Development team at head office to ensure mobilization of existing training service providers and identification of new ones to participate in PSDF programs.
- Maintaining close relations with various TVET & educational establishments, chambers and



Skills For Success

industry associations within the region through awareness sessions, seminars/meetings and focus groups.

- Work closely with the M&E team at Head office to ensure efficient and effective implementation of monitoring and evaluation framework in the Region.
- Work with field monitors, M&E staff, TSPs through filed visits, awareness session and complaint handling sessions.
- Work closely with the Partnerships and Business Development teams to help build cost partnerships with industry as well as secure management contracts for trainings from industry as well as government departments and other public sector organizations.
- Manage all administrative and financial matters related to the regional office including staff, building and utility management.



What do we expect you to achieve?

i The main accountabilities for this role include

- Maintaining close relations with various TVET & educational establishments, chambers and industry associations.
- Significant increase in prequalified TSPs from the region.
- Secure management contracts for trainings from industry as well as government departments and other public sector organizations.

Are you the right fit for this job?



i To apply, you must have

- Minimum Bachelor of Honours degree. Master's degree will be preferred.
- Minimum 5 years of experience with 3 years in a managerial position

The required experience for this role requires you to have

- Effective decision making and problem-solving ability
- Ability to build strong working relationships
- Excellent interpersonal communication and presentation skills
- Strong result orientation
- Demonstrated ability to accept, lead and create change
- Action oriented and proactive

To collaborate and perform effectively, the role requires you to

- Build strong relationships with External Teams i.e. TSPs, Industry, Public Sector organizations, Chambers etc.



Skills For Success

- Build strong relationships with Internal Teams: Business Development, Partnerships, Program Development, Monitoring & Evaluation

Preferred mindset and capabilities we are looking for:

- Results driven and persistent to get the desired results and takes ownership of actions.
- Innovative and has an aptitude to welcome and try new ways of doing things and push for their execution.
- Willing to strive for excellence and can anticipate challenges for continuous improvement.
- A team player with an aptitude to work with the mantra of one team by proactively supporting others to solve challenges.
- Demonstrates respect for all and can put things in perspective and gauge all actions through merit and performance.

What are we offering?



i PSDF has a lot more to offer than a market competitive salary and perks. As a PSDF employee you will get:

- Professional development with the largest skills development fund in Pakistan.
- Opportunities to cultivate professional relationships and learn from the most talented people in the industry.
- A transparent, clean and liberating organizational culture.
- Meaningful and fulfilling work.

Interested?



i Click on the link below to APPLY for this role.

<https://forms.gle/ZqPup5itAxgzpY6C7>