

Ref: PROC/P/100100

Dated: 11-03-2020

Announcement of Evaluation Report

Description	Details
Name of Procuring Agency:	Punjab Skills Development Fund
Title of Procurement:	Digital Verification & Validation Project
Method of Procurement:	Least Cost Selection Method
Procedure of Procurement:	Single Stage two Envelope
Date & Time of Bid Closing:	26-November-19 at 03:00 PM
Date & Time of Bid Opening	26-November-19 at 03:30 PM
No of Bid Received:	Bid Received=01 Eligible for Technical Evaluation=01 Qualified for Financial Opening=01
Evaluation Report:	Cited Below

Eligibility Report:

Eligibility Check List for Digital Verification and Validation Project			
SR #	Eligibility Criteria Details	Response/Elaboration/Proof Required	Pakistan Mobile Communications Limited
			Yes
1	A Telecom Company in "Consortium with Bank must be using NADRA Verification API services.	A declaration on letterhead depicting they are authorised to use NADRA API services	Yes
2	The Firm/Company must be an active taxpayer	last filed tax return not older than 2 Years from the date of Publishing of tender	Yes
3	Provide NTN, GST/PST details, if applicable.	Copy of Registration is required	Yes
4	Evidence of the firm/company's registration/incorporation is required.	Copy of certificate(s) of registration/incorporation is required	Yes
5	Must not be blacklisted by any government or bilateral/multilateral financial institution/any organizations	Declaration on stamp paper	Yes
6	Compliance to the Software SLA Annexure E	Signed and stamped on letter head is required	Yes
7	Compliance to the Hardware SLA Annexure F	Signed and stamped on letter head is required	Yes
8	Bidder must ensure that the offered device is not falling under End of Manufacturing/End of Sales/End of life/End of Support within next 2 years	Declaration of Company Letter head	Yes
9	A signed and stamped letter is required by the bidding organization that their proposed solution completely complies with all the requirements mentioned in the Scope of Work in this document	Signed and stamped on letter head is required	Yes
10	Associated with Scheduled Bank or Micro-finance Bank must have Banking license from State Bank of Pakistan having experience and capability for alternate payment mechanism i.e. CNIC or MWALLET based system through telecom companies associated with banks	Copy of license from State Bank of Pakistan is required	Yes
11	Schedule Bank or Micro-finance Bank must have earned Credit Rating of at least "A" long term	Provide current credit rating on bank's letterhead which should be verified through the website of State Bank of Pakistan	Yes
12	Should be ready to open a separate bank account in their associated bank for the funds provided by PSDF for stipend disbursement	(declaration required on company's letter head)	Yes
Declaration			Eligible

Procurement Committee			
SR #	Name of member	Comments	Signature
1	Mr. Ali Akbar Bosan		
2	Mr. Syed Farrukh Mehdi Jafri	Please obtain authority letter of Person signing bid documents on behalf of Jaza from Legat	
3	Mr. Syed Shams Uddin Ahmad		
4	Mr. Asim Safeer Pasha		
5	Mr. Faisal Rafiq		

Technical Evaluation Report:

Technical Evaluation Criteria for Digital Verification and Validation Project				
(Attachment of relevant evidence in each case is mandatory. In case of noncompliance no points will be awarded)				
	Technical Evaluation Sheet			Pakistan Mobile Communications Limited
SR #	Descriptions	Remarks	Total Points	Category Points
1	Experience		15	
	Experience in utilizing biometric verification Solutions for equal to or more than 40 Million Customers (Customers based Across Pakistan as per Authority)	Documentary proof of biometric validated Customer base (as of April 2019) on company letterhead which should be verifiable from PTA	15	15
	Experience in utilizing biometric verification Solutions for less than 40 million or more than and equal to 25 million customers (Customers based Across Pakistan as per Authority)		10	
	Experience in utilizing biometric verification Solutions for less than 25 million or more than 10 million Customers (Customers based Across Pakistan as per Authority)		5	
2	Mobile Financial Services (MFS) Capability		10	
	Total number of MFS retailers equal to or more than 70,000 Retailers Nation wide	To be Provided on the Company (Banks) Letter Head signed and stamped	10	10
	Total number of MFS retailers less than 70,000 and more than 40,000 Retailers Nation wide		6	
	Total number of MFS retailers less than 40,000 and more than 20,000 Retailers Nation wide		3	
3	Credit Rating of Financial Institution		15	
	Commercial Bank or Microfinance Bank having long term credit rating "AA" or above	Please provide supporting as an evidence	15	
	Commercial Bank or Microfinance Bank having minimum long-term credit rating "A"		7	7
4	Financial services provisioning capability		10	
	Telecommunication Company associated with Financial Institution under subsidiary / Associated company relationship	State bank documentary proof of registration.	10	10
	Telecommunication Company associated with Financial Institution other than subsidiary / Associated company relationship		5	
5	Financial Capability		15	
	Annual Turnover/Revenue of the company should be greater than or equal to PKR 100 billion	Copy of 2017-18 or 2018-19 financial audit report done by ICAP/SBP registered auditing firm or tax return of 2017-18 or 2018-19 (in case of applying for both solutions Financial Audit Reports or tax returns of both Companies)	15	15
	Annual turnover/revenue of the company less than PKR 100 billion, but greater than or equal to PKR 75 Billion		10	
	Annual turnover/revenue of the company less than PKR 75 billion, but greater than or equal to PKR 50 Billion		5	
6	Projects done for a public Sector organization		15	
	Biometric Verification Project done for the Govt or Semi Govt. Contract length equal to and more than 2 Years	Must provide the agreement/Contract Copy and relevance of the project along with Service order.	15	
	Biometric Verification Project done for the Govt or Semi Govt. Contract length is less than 2 YearsBiometric Verification Project done for the Govt or Semi Govt. Contract length is less than 2 Years		5	5
7	Devices Support & Maintenance Locations		10	
	Support & Maintenance Offices with Staff that resides in 3 or more districts of Punjab	Documentary details of support and maintenance office on company's letterhead with addresses of Offices.	10	10
	Support & Maintenance Offices with Staff that resides in less than 3 or at least in 1 district of Punjab		5	
8	Software Support & Maintenance		10	
	Inhouse Software Development & Support Team	Organogram of inhouse Team which must have 4 Layers of hierarchy from top management to developers along with their names, roles and Years of experiences. Accepting all liabilities in case of joint venture on company letterhead.	10	
	Software Developed by Third-party development Team		5	5
Total Technical Score (TTS)			100	77

Procurement Committee			
SR #	Name of member	Comments	Signature
1	Mr. Ali Akbar Bosan		
2	Mr. Syed Farrukh Mehdi Jafri		
3	Mr. Syed Shams Uddin Ahmad		
4	Mr. Asim Safeer Pasha		
5	Mr. Faisal Rafiq		

Financial Evaluation Report:

Financial Results for "Digital Verification and Validation Project" for PSDF								
Bidder Name (Winner)				Pakistan Mobile Communications Limited				
Technical Score (minimum score for Technical Qualification is 70)				77				
Procurement Method				Least Cost Selection Method				
Financial Component (X1) Breakup Total Cost of A + Total Cost of B + Total Cost of C = X1								
SR # 1	Description	Unit	Quantity	Unit Cost in PKR (inclusive of all applicable taxes)	Total Cost (PKR) (inclusive of all applicable taxes)	Grant Total for X1 (PKR)	Financial Weightage	Financial Value in (PKR) after Weightage
A	Biometric Verification and Registration through NADRA	Trainees/Trainers	100,000 (Approx.)	70	7,000,000			
SR # 2	Description	Unit	Quantity (Man-days for Development to be mentioned by the Bidder)	Unit Cost in PKR (inclusive of all applicable taxes) per Man- Day Rate to be mentioned	Total development Cost (PKR) (inclusive of all applicable taxes)			
B1	Software Development Cost	Man-days for Development	120	52,000	6,240,000			
SR # 3	Description	Unit	Quantity (Months)	Monthly Cost in PKR to be mentioned (inclusive of all applicable taxes)	Total Cost (PKR) (inclusive of all applicable taxes)			
B2	Software Support & Maintenance Cost	Monthly	12	1,243,750	14,925,000			
SR # 4	Description	Unit Value	Qty	Services Charges in % (inclusive of all applicable taxes) on amount to be disbursed	Total Cost (PKR) (inclusive of all applicable taxes)			
C1	Stipend Disbursement Services Charges for M-Wallet to disburse 275 Million (PKR) among Trainees	275,000,000	1	0%	0			
C2	Stipend Disbursement Services Charges for CNIC disburse 275 Million (PKR) among Trainees	275,000,000	1	1.80%	4,950,000			
Financial Component (X2) Breakup (D) = X2								
SR # 5	Description	Unit	Qty	Unit Price in USD (inclusive of all applicable duties & taxes)	Unit Value in PKR (Conversion @ 154.99)	Grant Total for X2 (PKR)	Financial Weightage	Financial Value after Weightage
D	Biometric Handheld Device Cost Including all the services mentioned in the SOW/HW SLAs, excluding courier charges	Each Device	1009	405	62,771	63,335,889	30%	19,000,767
Grand Total (X1 & X2)								42,181,267

Procurement Committee		
SR #	Name of Members	Comments
1	Mr. Ali Akbar Bosan (Chief Operating Officer) Chairman	
2	Mr. Syed Farrukh Mehdi Jafri (Chief Financial Officer) Member	Services at Sr. A* may be assigned at same cost, that NADRA charged to Vendor + applicable taxes.
3	Mr. Asim Safeer Pasha (Head of Human Resource) Member	Plan provided.
4	Mr. Syed Shams Uddin Ahmad (Head of Information Technology) Member	
5	Mr. Faisal Rafiq (Head Procurement) Member	