

PUNJAB SKILLS DEVELOPMENT FUND

TENDER DOCUMENT

Provision of Internet Services for PSDF

February 2020



Submission Date for Tender: March 04, 2020 on or before 11:00 AM

21-A, H-Block, Dr. Mateen Fatima Road, Gulberg-II, Lahore Pakistan

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1- Invitation to Bids

Punjab Skills Development Fund (PSDF) is a section 42, not-for-profit Company set up under the Companies Ordinance 1984 by the Government of the Punjab. Sealed bids/proposals will be invited from established organizations/companies/firms for **Provision of Internet Services for PSDF** (hereafter called as bidders) to PSDF. All interested and eligible bidders are requested to go through the Tender and provide relevant information and supporting documents mentioned in this tender document.

2- Instruction to Bidders

The selection of firm/company will be based on **Quality & Cost Based Selection (QCBS) Method** through **Single Stage Two Envelopes bidding procedure** where 80% weightage will be given to quality and 20% to cost.

- a) The bid shall be a single package consisting of two separate envelopes, containing separately Technical and Financial proposals. Technical Proposal shall be placed in a sealed envelope clearly marked "TECHNICAL PROPOSAL" Similarly, the Financial Proposal shall be placed in a sealed envelope clearly marked "FINANCIAL PROPOSAL" followed by the name of the assignment. The envelopes containing the Technical and Financial Proposals shall be placed into an outer envelope and sealed. This outer envelope shall bear the submission address and title of the Assignment (**Provision of Internet Services for PSDF**).
- b) The bidders shall submit complete standard documentation appended as Annexures along with any specific documents required by PSDF.
- c) In the first instance, the "Technical Proposal" shall be opened and envelope marked as "Financial Proposal" shall be retained unopened in the custody of PSDF.
- d) PSDF shall evaluate Technical Proposal in a manner prescribed in the document, without reference to the price and condition shall be entitled to reject any proposal which does not conform to specified requirements. During the technical evaluation no amendments in Technical Proposal shall be permitted.
- e) After the evaluation and approval of technical proposals, PSDF shall open financial proposals of the technically accepted bids, publicly at a time, date and venue announced and communicated to the bidders in advance, within original or extended bid validity period.
- f) The financial bids of the organisations found technically non-responsive shall be returned un-opened to the respective bidders. The technical and financial proposal shall be evaluated based on PSDF evaluation criteria as provided in section – 10 and 11 of document.
- g) This document has different sections carrying information of eligibility, technical evaluation and terms of references, conditions of tender, type of contract etc. to assist potential contractors to develop their technical proposals. Financial bids will only be opened for bids that have been technically accepted at predetermined time, venue and date communicated to the bidders.
- h) Minimum passing marks are 65, the bidder who shall obtain minimum 65 marks or more shall be marked as technically qualified and shall be considered for financial bid opening.
- i) Contract shall be awarded on quality and cost-based method with combined evaluation of the Technical and Financial Proposals. The weight of quality shall be 80% and 20% weightage shall be given to cost.

3- Conditions for Eligibility

The successful bidder, fulfilling the following criteria, will be considered as an eligible bidder for the evaluation process.

- 1) The firm must have local presence in Pakistan and office in Lahore. (Provide the details on the letterhead)
- 2) The Firm/Company must be regular taxpayer (Last year tax return 17-18 or 18/19).
- 3) Provide NTN, GST/PST details, if applicable. (Copy of Registration is required).
- 4) Evidence of the firm/company's registration/incorporation is required. (Copy of certificate required).
- 5) Must not be blacklisted by any government/ semi-government/autonomous body/ any organization (Exact Declaration on stamp paper)
- 6) The bidder/firm must be Licensed service provider in Pakistan. (Must present the documentary proof)
- 7) The bidder/firm must provide internet services from its own infrastructure without any partnership or alliances. (Must present the documentary proof)

Any, failure to provide information as per the above mentioned or fulfilment under the requirement of, "Eligibility Criteria Checklist" (**Annex B**) shall be deemed to be or declared ineligible for the bidding process and its technical evaluation will not be carried out.

Please mark/flag the supporting documents for the Eligibility Criteria Checklist.

4- Terms of Reference/Scope of Work

- a) The scope of work is attached in [Annex-E](#).
- b) The internet connectivity along with all related devices/ equipment e.g. switches, routers, modules, converters, etc. will be directly terminated in the Datacenter head office and remote sites of PSDF.
- c) Redundant/ secondary/ back-up links must be the wireless in case of any failover. Moreover, the route of redundant/ back-up links must be different from primary Fiber Optic Cable path.
- d) The bidder will conduct a thorough survey of the site for the installation of internet connectivity. After completing this exercise & information gathering, bidder will submit a report including Fiber layout plan, resources deployment, task detail with timeline to complete the project.
- e) The bidder will be responsible for deputing qualified personnel for installation, configuration, and testing of the said project.
- f) The equipment/ hardware supplied by the supplier shall be brand new and complete in all respects. The devices/ equipment delivered by the bidder must be compatible with the existing network connectivity. Moreover, the technical staff of the Bidder/ company shall be involved in installation and configuration of same equipment provided.
- g) The payments shall be made quarterly in arrears, and the mode of payment will be in PKR (Pakistani Rupees)
- h) All civil work e.g. installation, excavating, digging (soft & hard), curing, tunnelling, configuration and testing of the Fiber Optic Cable within the premises of PSDF will be the responsibility of the bidder.
- i) The cabling (any type) must be properly tagged/ numbered and there should not be any hanging or uncovered wire. Furthermore, installation of I/O, Crimping, Racking and related equipment/ devices must also be the liability of bidder.
- j) The ISP should be able to provide online usage reports through web. The ISP must provide a usage report i.e. MRT Graph that can be accessed directly by Technical Staff of Punjab Skills Development Fund.
- k) The bidder will also fix the tags or path indicators at the route of Fiber Optic Cable installed within the premises of PSDF in order to avoid any damage to the cable.
- l) The services provided by the bidder must support all kinds of error-free network traffic including Voice, Data and Video Streaming, etc.
- m) Basic necessary training of the installed equipment/ devices will be given to Network Staff of PSDF to troubleshoot minor faults, errors, etc.
- n) The dedicated line/ service over Fiber Optic Cable or wireless so provided to PSDF will not be utilized by any other party/ firm/ person etc.
- o) In case of complete break-down /dis-connectivity of internet services (Primary, Secondary links go down) or If the bidder is unable to deliver the required service delivery, the deductions will be made on the following SLA pattern.

Sr. No.	Service Availability in each calendar month measured as a percentage	Percentage of monthly Recurring Charges as Reduction
1	99 % or above	0%
2	96% to 98.99	5%
3	90 % to 95.99 %	10%
4	80 % to 89.99 %	25 %
5	60 % 79.99 % to 8	50%
6	below 59 %	100%

- p) SLA (signed and stamped on letterhead is required):

1. All parts replacement or issue rectification will be made within 24 hours of issue notification. In case faulty parts take more than 24 hours bidder/firm will provide backup equipment of same specifications.
 2. To keep the internet connectivity up to its maximum extent and running, Services Level Agreement (SLA) uptime should be 99.05%.
- q) Complete Installation & commissioning of Provision of Internet Services for PSDF on the following locations
1. 21-A, H-block, Dr.Mateen Fatima Road, Gulberg II, Lahore (Head Office)/ Aggregation Site.
 2. Centro 81 Mall, 1st floor, Block B2, Block B, 2 Gulberg III, Lahore (Remote Site).
 3. 505 & 506, 5th Floor, Kohistan Tower, Opposite AFIC, The Mall Road Rawalpindi (Remote Site).
 4. House No.14 C/4, Shabbir Shaheed Road, Model town A, Bahawalpur (Remote Site).
- r) PSDF technical department shall inspect and check the Provision of Internet Services for PSDF supplied at the time of the delivery.
- s) PSDF shall sign off (UAT) User Acceptance Test of all internet services, thereafter, payment shall be released.
- t) Bidder will submit complete specifications of required internet services with the technical proposal for approval of PSDF.
- u) The total quantity of internet services required in Annex- E, however, PSDF can increase or decrease the quantity of required BOQ at the time of signing the contract.

5- General or Special Conditions of Contract

- a) PSDF reserves the right to award or not to award the contract and Bidders who fail to complete and attach all the relevant documents shall be deemed to be or declared to be ineligible.
- b) No tender document shall be accepted, if not **properly sealed, marked, signed and stamped**.
- c) Bidders to ensure that their bid documents are submitted before the closing time and date of the tender. **Bids received after closing time and date will NOT be accepted.**
- d) All documents and information received by PSDF from applicants will be treated in strictest confidence. Documents submitted to PSDF will not be returned.
- e) All expenses related to participation in this bidding document shall be borne by the bidder.
- f) Documents shall be submitted in hard copies in a sealed envelope marked as "PROPOSAL" as hard copy in a sealed envelope for "Provision of Internet Services for PSDF to PSDF." The envelope containing hard copies of technical proposal and the financial proposal shall be received on the postal address given below.
Procurement Department: -
Punjab Skills Development Fund, 21-A, H-Block, Dr. Mateen Fatima Road, Gulberg-II Lahore
- g) E-mail: Procurement@psdf.org.pk Phone: +92-42-35752408-10, Fax: +92-42-35752190.
- h) PSDF also reserves the right to verify any information provided by the applicants or may visit business premises to verify the information shared in tender documents.
- i) Bidder presenting information intentionally incorrectly or fraudulently shall be disqualified.
- j) Questions about this technical proposal can be made only in writing: a letter or an e-mail and must be asked by or before **27-February-2020**. For any other related information please contact the undersigned.
- k) PSDF shall enter into a formal contract with the successful Bidder only and reserves the right to terminate the contract if performance of Bidder is unsatisfactory.

*** Although adequate thought has been given in the drafting of this document, errors such as typos may occur without any responsibility on PSDF's part.

6- Form of Contract

- a) The successful bidder shall sign and execute the standard contract of PSDF including any general conditions on the terms and conditions specified therein. Any amendment to the standard contract shall be made with the mutual consent of both parties.

- b) The duration of the contract shall be 1 year, If PSDF chooses to cancel the contract during the contract period, a notice period of one month shall apply. However, it can be further two years extended on the same rates, if any subject to performance of the internet service provider.
- c) Successful company shall provide the agreed services within the stipulated agreed time.
- d) The penalty shall be imposed on successful bidder if he fails to deliver the goods/services on agreed terms & conditions mentioned in the bidding document and contract.
- e) In case of any dispute regarding goods/services, the decision of the PSDF shall be final & binding.
- f) The PSDF may reject all bids or proposals at any time prior to the acceptance of a bid or proposal. PSDF shall upon request communicate to any firm, the grounds for its rejection of all bids or proposals but shall not be required to justify those grounds.
- g) The PSDF undertakes to pay the valid and complete invoice based on the successful performance of the successful bidders within thirty (30) days after the delivery of goods/services.
- h) All taxes will be deducted in accordance with applicable laws.
- i) The bid shall remain valid for the period of **120 days** from the date of opening.

7- Form of Bid

The Bidders shall follow the Form of Bid specified in Annex F.

8- Delivery Timelines or Completion Date

Unless agreed otherwise, the installation of complete Internet Services is set to be 30 calendar days the date of execution of the contract.

9- Performance Security

- a) The successful bidder will submit a performance guarantee (or any other form of performance security acceptable to PSDF) of 2% of the contract value at the time of signing the contract which will be returned after completion of contract.
- b) Any delay in delivery of Goods/Services as per the agreed time frame will be subject to a penalty mention in 4(O).

10- Technical Evaluation Criteria

This document is governed by the procedure approved by PSDF management. The technical proposal of eligible organizations will be evaluated against requirements specified in the in “**Annex – D**”.

11- Financial Evaluation Criteria

The Financial Proposals of only eligible bidders with technically qualified specifications will be opened in the presence of all the bidders. All bids shall be opened publicly in the presence of bidders or their representatives who may choose to be present, at the time and place announced prior to the bidding and person designated for PSDF shall read aloud the unit price as well as the bid amount and shall record the minutes of the bid opening. All bidders shall sign an attendance sheet at the time of bid opening. Please provide information regarding Financials in “**Annex – F**”.

12- Submission of Bids (Technical and Financial Proposal): -

Complete bid containing Technical and Financial proposal along with Bid Security, all required information and documentary evidences must be submitted before closing date i.e. **March 04, 2020 at 11:00 AM**. Technical proposals will be publicly opened on the same day **March 04, 2020 at 11:30 AM** in the presence of bidder’s representatives who wish to attend it. Bid Security of disqualified bidders will be returned after awarding the business to the successful bidder.

a. Bid Security

Bid Security of Rs. 5000 (Five Thousand) in the form of pay order or demand draft favouring Punjab Skills Development Fund shall be submitted along with the proposal. The Bid Security should be valid for a period not less than 6 months.

b. Cover Letter for the Submission of Technical Proposal

A cover letter as specified in **Annex- I** shall be submitted with the proposal.

Annexures

Annex – A Organizational Information

Organization Information			
Sr. #	Required Information	Response	
1	Legal name of the organization		
2	Year of Registration / Establishment of the Organisation		
3	National Tax Number		
	General / Punjab Sales Tax Number		
5	What is the legal status of your organisation? Tick the relevant box (one box only). (Attach Copy/Copies of Registration Certificate/s)	Public Sector Organisation	
		Section 42 Company	
		Public Ltd. Company	
		Private Ltd. Company	
		Private Partnership Firm	
	Others (Please specify)		
6	Name and designation of 'Head of Organization'		
7	Mobile:		
	Phone/s:		
	Email:		
	Fax:		
	Address of organization:		
	Website address:		
8	Name and designation of 'Contact Person':		
	Phone/s:		
	Mobile:		
	Email:		
	Fax:		

Annex – B Eligibility Response Checklist

Eligibility Check List				
Sr. No	Eligibility Criteria Details	Response/Elaboration/Proof Required	Attached Supporting Documents/Proof and mark Yes/No	
			Yes	No
1)	The firm must have local presence in Pakistan and office in Lahore	(Provide the details on the letterhead)	<input type="checkbox"/>	<input type="checkbox"/>
2)	The Firm/Company must be regular tax-payer	(Copy of Last year tax return 17-18 or 18-19)	<input type="checkbox"/>	<input type="checkbox"/>
3)	Provide NTN, GST/PST details, if applicable.	(Copy of Registration is required)	<input type="checkbox"/>	<input type="checkbox"/>
4)	Evidence of the firm/company's registration/incorporation is required.	(Copy of certificate required)	<input type="checkbox"/>	<input type="checkbox"/>
5)	Must not be blacklisted by any government/ semi-government/autonomous body/ any organization (Declaration on stamp paper)	(Exact Declaration on stamp paper)	<input type="checkbox"/>	<input type="checkbox"/>
6)	The bidder/firm must be Licensed service provider in Pakistan	(Must present the documentary proof)	<input type="checkbox"/>	<input type="checkbox"/>
7)	The bidder/firm must provide internet services from its own infrastructure without any partnership or alliances.	(Must present the documentary proof)	<input type="checkbox"/>	<input type="checkbox"/>

Annex – C Relevant Experience

Relevant Experience		
Sr. #	Required Information	Response (Please provide exact information with the organization name, location/s, and duration) Provide data in the sequence given below
1	Name of Organizations with addresses	i.
		ii.
		iii.
		iv.
2	Start and end dates of providing Goods/Services (For example – Jan 2009 to September 2017)	i.
		ii.
		iii.
		iv.
3	Goods/Services provided to Number of companies/firms	i.
		ii.
		iii.
		iv.

Annex – D Technical Evaluation Criteria

Technical Evaluation Criteria				
S. No.	Descriptions	Total Points	Categorized Points	Remarks (Attachment of relevant evidence in each case is mandatory. In case of non-compliance no mark will be awarded)
1	Client Portfolio	20		Documentary proof (copies of contract or work order of clients) should be furnished.
	Worked with above 15 local/international/ Telecom /MNC clients/ government/semi government and/or autonomous bodies.		20	
	Worked with more than 10 but less than or equal to 15 local/international/ Telecom /MNC clients/ government/semi government and/or autonomous bodies.		15	
	Worked with more than 5 but less than or equal to 10 local/international/ Telecom MNC clients/ government/semi government and/or autonomous bodies.		10	
2	Relevant Experience	20		Documentary proof (copies of contract or purchase orders) should be furnished.
	Providing Internet Services for more than 15 years		20	
	Providing Internet Services for more than 10 years but less than or equal to 15 years		15	
	Providing Internet Services for more than 05 years but less than or equal to 10 years		10	
3	Financial Capability	15		Copy of 17-18 or 18-19 financial audit report done by ICAP/SBP registered auditing firm or tax return of 17-18 or 18-19.
	Annual revenue of the company should be greater than Rs. 15 million		15	
	If annual revenue is less than or equal to Rs. 15 million but greater than 10 million		10	
	If annual revenue is less than or equal Rs.10 million but greater than 05 million		5	
4	Support Services	15		Documentary details of the Support Services on company letterhead
	The Bidder/firm should have a Network Operation Center for End-to-End network monitoring and dedicated customers Help Desk to provide 24x7 online support;	Yes	10	
		No	0	
5	Network Footprint on Fiber	10		Documentary details of the Support Services on company letterhead
	The Bidder/firm should have their own network footprint on fiber backbone in Punjab.	Yes	10	
		No	0	
6	Network Wireless Base stations (POPs)	10		



Skills For Success

	The Bidder/firm should have their own network wireless base stations POP's point of presence in 36 districts of Punjab.	Yes	10	Documentary details of POP's on letterhead
		No	0	
7	Multiple Last Mile Access Options	10		Documentary details of the Last Mile Access Options on letterhead
	The Bidder/firm should have multiple last mile access options	Yes	10	
		No	0	
Total Technical Points (X)		100		

Note: Please mark/flag the supporting documents for Technical Evaluation Criteria.

Specification of Provision of Internet Bandwidth and Data Services for PSDF

a- Basic/ General Requirements for Main Dedicated Internet Connection

(Required Bandwidth mentioned below are bare minimum acceptable requirement bidder may bid for any improved or better bandwidth)			
SR #	PARTICULARS	QTY	DESCRIPTION
1.1	Active Internet Bandwidth Over Fiber Optic Cable (With Wireless Backup Link having same Bandwidth)	20 Mbps	Availability at PSDF Head Office, Lahore. Total 20 Mbps CIR/ dedicated internet bandwidth is required over Fiber Optic Cable (With Wireless Backup Link having same Bandwidth) for PSDF Office, situated at head office building, Lahore. The Bidder/ firm will also provide a pool of 20 useable live IPs for Fiber and Wireless connection to PSDF.
1.2	Service Level Agreement Should Includes		<ul style="list-style-type: none"> ✓ CIR (Committed Information Rate) Internet Bandwidth Over Fiber Optic Cable ✓ Minimum SLA level uptime should be 99.05% ✓ Bidder Should be a Major Bandwidth Distributor (having own Fiber Optic Cable & Wireless)
1.3	Last Mile Medias		<ul style="list-style-type: none"> ✓ Primary Media should be Optical Fiber Cable ✓ Secondary Media Should be Wireless

b- Data Connection requirements for Head office Aggregation

SR #	PARTICULARS	QYT	DESCRIPTION
1.1	Active Aggregation Data DPLC Over Fiber Optic Cable	10 Mbps	Availability at PSDF Office, Lahore. Total 10 Mbps CIR/ dedicated Data DPLC. 10 Mbps is required over Fiber Optic Cable (With Wireless Backup Link having same Bandwidth) for PSDF Office, situated at head office building, Lahore.
1.2	Service Level Agreement Should Includes	-	<ul style="list-style-type: none"> ✓ CIR (Committed Information Rate) Over Fiber Optic Cable ✓ Minimum SLA level uptime should be 99.05% ✓ Bidder Should be a Major Bandwidth Distributor (having own Fiber Optic Cable & Wireless)
1.3	Last Mile Medias		<ul style="list-style-type: none"> ✓ Primary Media should be Optical Fiber Cable ✓ Secondary Media Should be Wireless

c- Data Connection requirements for CENTRO 81 Mall, 1st floor, Block B2, Block B, 2 Gulberg III, Lahore Remote site office

SR #	PARTICULARS	QYT	DESCRIPTION
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1.1	Active Data DPLC Over Fiber Optic Cable	5 Mbps	Availability at PSDF Remote Office, Lahore. Total 5 Mbps CIR/ dedicated Data DPLC. 5 Mbps is required over Fiber Optic Cable for PSDF Office, situated at remote site office building, Lahore.
1.2	Active Backup Data DPLC Over Wireless	5 Mbps	Availability at PSDF Remote Office, Lahore. Total 5 Mbps CIR/ dedicated Data DPLC. 5 Mbps is required over Wireless for PSDF Office, situated at remote site office building, Lahore.
1.3	Service Level Agreement Should Includes	-	<ul style="list-style-type: none"> ✓ CIR (Committed Information Rate) Over Fiber Optic Cable ✓ Minimum SLA level uptime should be 99.05% ✓ Bidder Should be a Major Bandwidth Distributor (having own Fiber Optic Cable & Wireless)
1.4	Last Mile Medias		<ul style="list-style-type: none"> ✓ Primary Media should be Optical Fiber Cable ✓ Secondary Media Should be Wireless

d- Data Connection requirements for office # 505 & 506, 5th Floor, Kohistan Tower, Opposite AFIC, The Mall Road Rawalpindi, Remote site office

SR #	PARTICULARS	QYT	DESCRIPTION
1.1	Active Data DPLC Over Fiber Optic Cable	5 Mbps	Availability at PSDF Remote Office, Rawalpindi. Total 5 Mbps CIR/ dedicated Data DPLC. 5 Mbps is required over Fiber Optic Cable for PSDF Office, situated at remote site office building, Rawalpindi.
1.2	Active Backup Data DPLC Over Wireless	5 Mbps	Availability at PSDF Remote Office, Rawalpindi. Total 5 Mbps CIR/ dedicated Data DPLC. 5 Mbps is required over Wireless for PSDF Office, situated at remote site office building, Rawalpindi.
1.3	Service Level Agreement Should Includes	-	<ul style="list-style-type: none"> ✓ CIR (Committed Information Rate) Over Fiber Optic Cable ✓ Minimum SLA level uptime should be 99.05% ✓ Bidder Should be a Major Bandwidth Distributor (having own Fiber Optic Cable & Wireless)
1.4	Last Mile Medias	-	<ul style="list-style-type: none"> ✓ Primary Media should be Optical Fiber Cable ✓ Secondary Media Should be Wireless ✓ If bidder unable to provide fiber or wireless media, then bidder would ask from PSDF technical department for the approval and deployment of other medias

e- **Data Connection requirements for House No.14 C/4, Shabbir Shaheed Road, Model Town A, Bahawalpur Remote site office**

SR #	PARTICULARS	QYT	DESCRIPTION
1.1	Active Data DPLC Over Fiber Optic Cable	5 Mbps	Availability at PSDF Remote Office, Bahawalpur. Total 5 Mbps CIR/ dedicated Data DPLC. 5 Mbps is required over Fiber Optic Cable for PSDF Office, situated at remote site office building, Bahawalpur.
1.2	Active Backup Data DPLC Over Wireless	5 Mbps	Availability at PSDF Remote Office, Bahawalpur. Total 5 Mbps CIR/ dedicated Data DPLC. 5 Mbps is required over Wireless for PSDF Office, situated at remote site office building, Bahawalpur.
1.3	Service Level Agreement Should Includes	-	<ul style="list-style-type: none"> ✓ CIR (Committed Information Rate) Over Fiber Optic Cable ✓ Minimum SLA level uptime should be 99.05% ✓ Bidder Should be a Major Bandwidth Distributor (having own Fiber Optic Cable & Wireless)
1.4	Last Mile Medias	-	<ul style="list-style-type: none"> ✓ Primary Media should be Optical Fiber Cable ✓ Secondary Media Should be Wireless ✓ If bidder unable to provide fiber or wireless media, then bidder would ask from PSDF technical department for the approval and deployment of other medias

Note: Rigging, Lifting, Shifting, Mounting, Fixing, cable laying and Installation of the Provision of Internet and Data Connection Services for PSDF shall be made by the bidder.

Complete Installation & commissioning of Provision of Internet Bandwidth and Data Connection Services for PSDF on following locations:

- a. 21-A, H-block, Dr.Mateen Fatima Road, Gulberg II, Lahore (Head Office)/ Aggregation Site.
- b. Centro 81 Mall, 1st floor, Block B2, Block B, 2 Gulberg III, Lahore (Remote Site).
- c. 505 & 506, 5th Floor, Kohistan Tower, Opposite AFIC, The Mall Road Rawalpindi (Remote Site).
- d. House No.14 C/4, Shabbir Shaheed Road, Model town A, Bahawalpur (Remote Site).

Form of Bid/ Financial Proposal

Financial Proposal						
Sr. No.	Description	Quantity	Unit Price per MB without Applicable Taxes PKR	Unit Price per MB inclusive of all Applicable Taxes PKR	Total Price without Applicable Taxes PKR	Total Price inclusive of all Applicable Taxes PKR
A	Active Internet Bandwidth Over Fiber Optic Cable (With Wireless Backup Link having same Bandwidth)	20Mbps				
B	Active Aggregation Data DPLC Over Fiber Optic Cable	10Mbps				
C	Active Data DPLC Over Fiber Optic Cable	5Mbps				
D	Active Backup Data Aggregation DPLC Over Wireless	5Mbps				
E	Active Data DPLC Over Fiber Optic Cable	5Mbps				
F	Active Backup Data DPLC Over Wireless	5Mbps				
G	Active Data DPLC Over Fiber Optic Cable	5Mbps				
H	Active Backup Data DPLC Over Wireless	5Mbps				
Total Financial Cost (Y)						

- In case of increase in bandwidth, per MB unit cost will be add in existing invoice.

X= Technical Score

Y= Total Financial Cost (inclusive of tax) =Sum of Financial Cost

Project Score Value =80%(X)+20%(Y)

Business Award: Business will be awarded on the base of the Project Score Value.

Annex - G Key Management Staff

Key Management Staff of Company				
Sr #	Name of Management Staff	Designation	Area of Expertise	Number of Years with the Company
1				
2				
3				
4				

Declaration

Kindly provide the declaration as per format provided below at the end of proposal.

I, _____ hereby declare that:

- all the information provided in the technical proposal is correct in all manners and respects
- and I am duly authorised by the Governing body/Board/Management to submit this proposal on behalf of "[Click here and type the name of organization]"

Name	
Designation	
Signature	
Date and Place	

Annex- I Cover Letter

Cover Letter for the Submission of Technical Proposal

[Firm letterhead]

[Date]

To

Chief Executive Officer

[Address mentioned in Guidelines]

Re: Technical Proposal in respect of [Insert title of assignment]

Dear Sir,

We offer to provide [Provision of Internet Services for PSDF] in accordance with your Tender for Proposal dated [Insert Date of Tender advertised]. We hereby submit our technical Proposal including the required documents in a sealed envelope.

We assure that the solution provided completely complies with all the requirements mentioned in the SOW and Annex E. Our proposal may be rejected at any stage in case any item proposed is found to be falling under any unacceptable clause mentioned in in the SOW and Annex E by the bidder/firm on or before the date the submission of bid. In case any anomaly is found we can be disqualified in any stage of the evaluation.

Further, we assure you that the quoted Internet Services duration is for 1 year. It's our responsibility to replace all types of equipment related to our services free of cost during the period of contract. We will ensure that provision of faulty parts closure within 24 hours and service closure as per SLA, incase if any part takes more than 24 hours, we will provide backup equivalent of same specs or better.

We hereby declare that all the information and statements made in these proposals are true and accept that any misinterpretation contained therein may lead to our disqualification. Our proposal is binding upon us and subject to the modifications resulting from contract negotiations. We undertake that we will initiate the services as per the client's request if our proposal is accepted. We understand that you are not bound to accept any or all proposals you receive.

Thank you.

Yours sincerely,

Signature

Name and title of signatory: